

WATERSIDE SCHOOL

A young girl in a school uniform is walking across a polished wooden floor. The floor features a large, dark blue 'W' logo inside a circle. The girl is wearing a dark blue dress over a white shirt, dark blue socks, and dark shoes. Her reflection is visible on the shiny floor. The background shows more of the wooden floor and some curved lines, possibly part of a sports court.

A Decade of Commitment

A Decade of Excellence

2012 ANNUAL REPORT

MISSION

Waterside School is a co-educational PK-5th Grade independent school serving children and families regardless of limitations in income or circumstance. The School attracts and inspires students of academic promise and families deeply invested in their children's success.

The School works to instill in its students a belief in their own worth, to cultivate in each a commitment to academic excellence and to ensure the fullest development of every child's character. Through a rigorous program of study and experience, the School empowers its students with the knowledge, skills and virtues required to enable them to excel as students, to gain access to superior academic opportunities and to go forward to become the leaders of tomorrow.

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MICHAEL VRANOS



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FROM THE EXECUTIVE DIRECTOR

Without great glitz or flash, the pages that follow attempt to paint some portrait of the last chapters of the School's first decade. Although impossible to detail fully the journey, the challenges and the complete range of accomplishment, the pages, the pictures and the numbers in company do give some picture of the School's great success and names to those whose generosity and selflessness allowed every moment, every small victory, every step forward, every human success.

In taking stock of the School's current good fortune, it is difficult not to retrace the decade and the moments that both defined and revealed. The School's most humble and somewhat uneven beginning; its critical change of course in 2004 with Jody Visage's taking the reins of leadership; the "near-death" experience in 2006 that tested and forged; in the ongoing wake of the financial crisis, the traumas of a world decidedly upside down; in response, the courage and stubbornness of a school that simply would not be denied; a year of construction with the harshest of winters, a hurricane and, for good measure, an earthquake completing the trifecta and complicating the task; and, in result, a school standing strong and true; a building of the highest quality in function and as symbol; a most generous mission reinforced and reaffirmed; and a set of persons – children, families, faculty, all those in support – forever different, forever better, forever shaped by the great goodness of the work.

In highlights, The Campaign for Waterside which closed its books with nearly \$24MM raised against what once had seemed an unreachable goal; an annual fund exceeding \$3MM with all the School's constituencies – Board, individuals, corporations, foundations, parents, faculty – lending most generous hand; an endowment – a miracle – finding form and chasing scale; and trumping the various financial measures, the very success of these children – in their ambitions, in their habits, in their destinations, in the lessons learned in the classroom and those taught in example. Very simply, this school, our school, has been blessed.

Looking to the future, the work ahead will prove every bit as challenging and important as all that faced to date but that can and will be tomorrow's task and worry. In the moment and with this report, we take rare pause to thank the many for all given and shared and to recognize the kindness, the understanding, the humility, the deep humanity and simple goodness that have allowed this dream to find form. It is truly an honor to serve.

FROM THE HEAD OF SCHOOL

Twenty years as teacher, administrator and parent at Brunswick School and Greenwich Academy taught me well what makes a school great – a pervasive and shared sense of excellence, a learning community where children eagerly arrive each morning, where every child is known, loved and supported, and where children are held to the highest of standards, taking it for granted that all students will attend and finish college. I learned as well that the Brunswick and GA mottos of “Courage, Honor, Truth” and “Toward the Building of Character” were not idle phrases but profound commitments to be practiced daily. Those years were a wonderful time of growth and success for sure but with them also came a hunger for something different, the next meaningful challenge. That longing was fulfilled with the opportunity at Waterside - a school dedicated to providing educational excellence to children facing limitations of income or circumstances.

Although lacking the resources, history or clear direction of our previous schools, we brought with us to Waterside that same fierce commitment to excellence and the conviction that “good enough” was not good enough when talking about the life of a child. We gathered a faculty of similar passion, promising them “the hardest job they would ever love” and together, we set out to build a school and a program of the highest possible quality. The beginning was exhilarating, filled with all the joys of creating and striving in the service of an inspiring mission. Truth be told, there were challenging moments as well, when the task seemed too great and help too far away. Some days what kept us going was our sheer stubbornness and humor, so that a typical conversation might have sounded like this: “*You realize this is impossible, right?*” “*Yes, totally.*” (Silence) “*So I guess we should get back to work?*” “*Yes.*”

Other days, we were sustained by the many remarkable people who shared our dream and stepped up to help us, often with awe-inspiring generosity. Our perseverance proved well worth the effort as our students continued to succeed, gaining admission and scholarships to excellent independent schools, clear in their vision for their lives, and unstoppable on their journey to finish college.

The children of Waterside continue to inspire us every single day as we watch them grow and thrive. We see in them the future doers and thinkers of our world, community members of character and purpose, and leaders who will persevere and make a difference. Just as you through your generosity have changed *their* lives, we know that our graduates will go on to change the lives of others, and in so doing, affirm your faith and investment in them. We send our heartfelt thanks to all who have made this possible.

Joly Visage





I am WATERSIDE

PASCALE LANGLEY

My name is Pascale Langley and I am a Waterside kindergarten teacher. I have been at Waterside for nine years. I came to Waterside because I love the genuine diversity and because it is a school with a very particular and unique mission. The School's number one priority is providing its students with every opportunity. In doing so, Waterside gives those who may have less every advantage, every opportunity and access to any chosen path.

What sets Waterside apart from other schools is the great pride and joy that everyone involved experiences and shares. From the Board, to the School's leadership and through the teaching faculty, there is a sense of serving something far bigger than one's self. I see proud faces every day. Waterside students are proud of their school, their new building and their accomplishments and what sets them apart is that they appreciate every opportunity and they understand that they are worth it. It is that feeling of worth, of value that makes the students want to work harder, dream bigger and be the best that they can be.

No two days at Waterside are ever the same and, for that, I am grateful. I constantly have to set high expectations for myself because my students and their families are driven and I want to be the best that I can be for them. In driving to our new school each morning and seeing all that we have built together, I am filled with excitement. I am excited by the endless possibilities that our students will have, by their futures that are bright and promising, by all that our work will provide and ensure. It is for all of these reasons that I love my job and feel that I am part of something very special. I am Pascale Langley and I am Waterside.



2011-2012 FINANCIAL OVERVIEW

STATEMENT OF REVENUES AND EXPENSES UNRESTRICTED FUNDS FOR THE YEAR ENDED JUNE 30, 2012 (UNAUDITED)

Revenues

Tuition	\$ 233,413
Contributions	3,357,835
Interest/Other	61,990
Total Revenue	\$3,653,238

Expenses

Instructional

Salaries & Benefits	\$ 1,457,399
Administration/Admissions	224,847
Departmental Expense	187,008
Other Instructional	45,485
Total Instructional	\$1,914,738

Administrative

Development	166,534
Food Service	115,058
Maintenance	125,141
General Administration	143,446

Total Administrative \$ 550,179

Plant & General Operating \$ 162,373

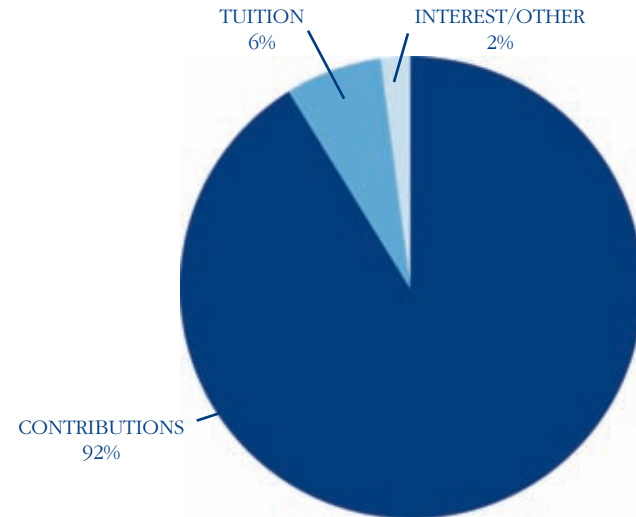
Total Expenses \$2,627,290

Total Income \$3,653,238

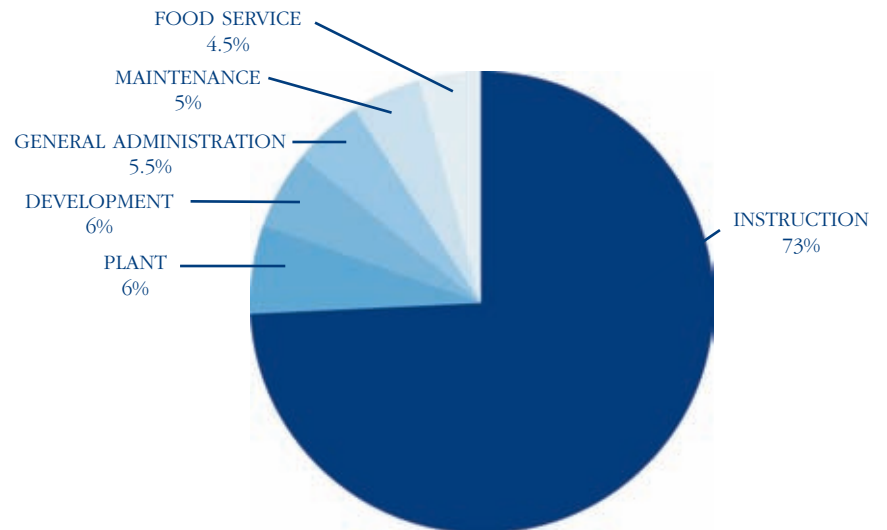
Transfer From/(To) Endowment (1,000,000)

Operational Surplus/(Deficit) \$ 25,948

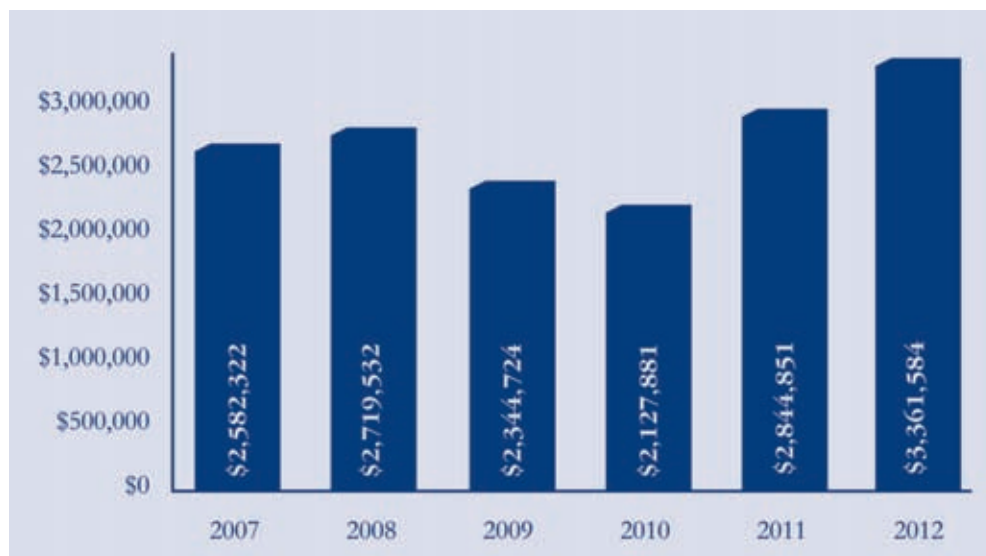
REVENUES 2011 - 2012



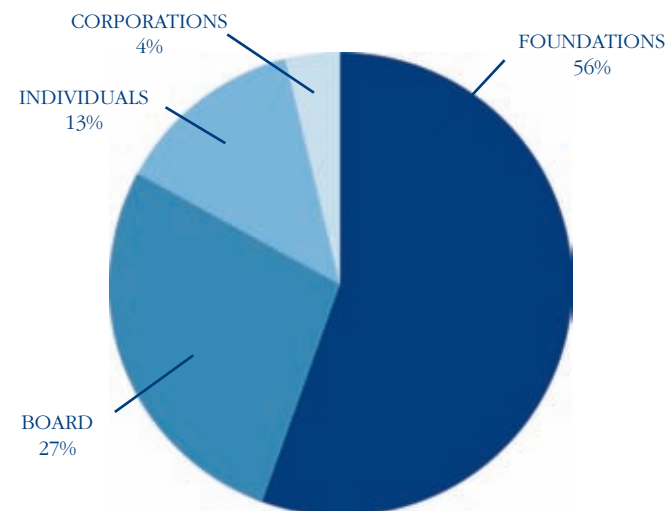
EXPENSES 2011 - 2012



ANNUAL FUND HISTORY 2007 - 2012



ANNUAL FUND BY CONSTITUENCY



GROWTH OF NET ASSETS 2002 - 2012



* Unaudited

DIRECT FINANCIAL SUPPORT 2010-2012

2010-2011

Annual Fund

Board	\$924,610
Foundations	\$1,050,698
Corporations	\$212,647
Individuals	\$656,895

Total Annual Fund **\$2,844,850**

Campaign For Waterside **\$13,248,713**

Total Support **\$16,093,563**

2011-2012

Annual Fund

Board	\$897,730
Foundations	\$1,874,525
Corporations	\$162,567
Individuals	\$426,762

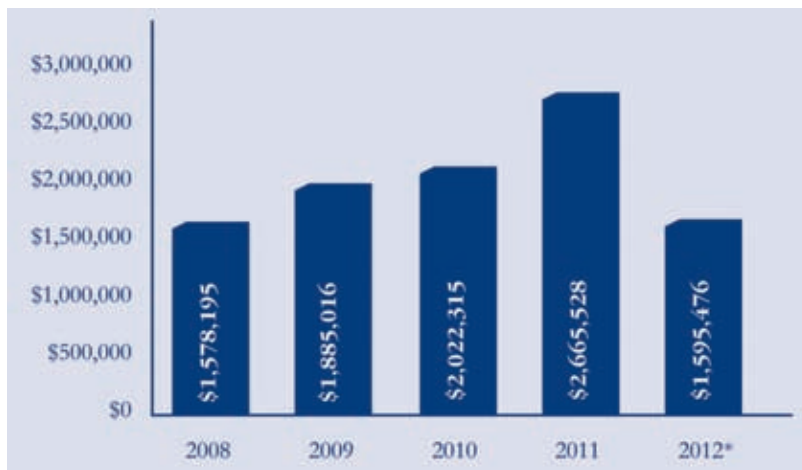
Total Annual Fund **\$3,361,584**

Campaign For Waterside **\$1,491,833**

Total Support **\$4,853,417**

OPERATING RESERVE

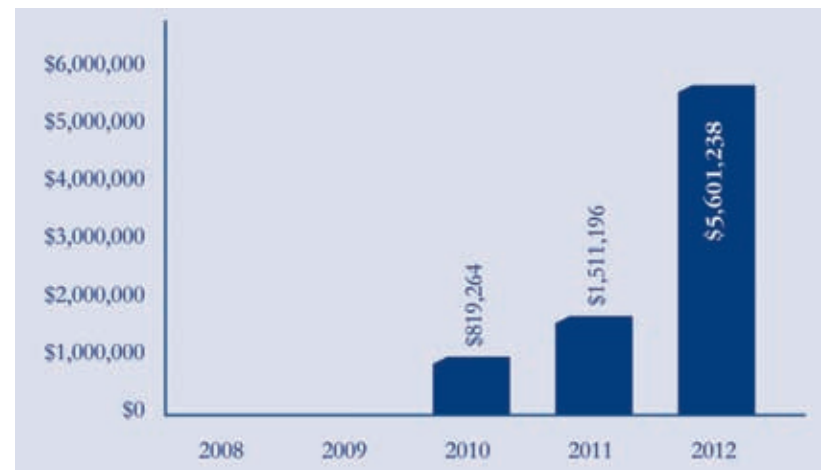
Given the challenges of its chosen financial model and the economic uncertainty of recent and, seemingly assured, upcoming years, the School has built from any annual surpluses an operating reserve to offset any shortfall in contributions. Target for the reserve is pegged at 50% of the following year's budgeted expenses.



* During Fiscal 2011-12, \$2MM was transferred from operations and the School's Operating Reserve to Endowment.

ENDOWMENT

With construction complete and with the luxury of being debt-free, the School has built the beginnings of a working endowment to provide, in time, a meaningful stream of revenue and the security such a construct provides. The immediate goal for the Endowment is \$10MM.





THE CAMPAIGN FOR WATERSIDE

IMAGINED

BELIEVED

BUILT



Against all odds and into the headwinds of a most difficult and uncertain economy, the School successfully concluded the Campaign for Waterside with nearly \$24MM raised against a goal of \$20MM. Impossible to describe the great pride in the accomplishment but far easier to detail all that the Campaign has allowed – a spectacular new facility honoring the work and inspiring all a part of the place; that building outfitted with all that the children of Waterside need and deserve; the blessings of both without the burden or worry of debt; and, continuing the miracle, the beginnings of a meaningful working endowment supporting the School and its growth and ensuring its fiscal health and stability.

Though there are many capital efforts and almost as many invites in company, the Campaign for Waterside was unique in its success. With no selfish benefits in return; with no great credit or distinction in the giving; with the walls of the School bearing only the name Waterside – the effort represented philanthropy in its absolutely purest form. The School is forever thankful for the “kindness of strangers” that allowed a dream to find form and gave example of the great goodness that exists in what can be an unforgiving world.

THE CAMPAIGN FOR WATERSIDE

Gift Size	Number	Amount
\$2,000,000	3	\$10,340,879
\$1,000,000	5	\$5,237,891
\$500,000	6	\$3,591,051
\$250,000	6	\$1,861,826
\$100,000	11	\$1,577,795
\$50,000	14	\$735,000
\$25,000	7	\$210,000
Less than \$25,000	16	\$202,209
TOTAL	68	\$23,756,651

CAMPAIGN FOR WATERSIDE DONORS

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THE WILLIAM H. PITT FOUNDATION

LIST AS OF JUNE 30, 2012



WATERSIDE SCHOOL....a decade in the making



SEPTEMBER 10, 2001

Opened with 27 students in Kindergarten and 1st Grade

SEPTEMBER 2004

Reinvented with new leadership and the rebuilding of the teaching faculty

JUNE 2006

The School's first set of graduates celebrated

WATERSIDE'S ORIGINAL HOME

“Only those who can see the invisible can do the impossible.”



JUNE 2008

Fully accredited by CAIS (Connecticut Association of Independent Schools)

APRIL 2010

Ground broken for the School's new home

SEPTEMBER 2011

New facility christened with grades PK-5 and 125 students

WATERSIDE'S NEW CAMPUS

A photograph of two young students, a Black boy and a white girl, sitting at a desk in a classroom. The boy is holding an open book and pointing at it, while the girl looks on with interest. They are both wearing white polo shirts. The background shows a classroom setting with shelves and educational posters.

I am WATERSIDE

SHAMOND MOORE

My name is Shamond Moore; I am in the fifth grade at Waterside. I came to Waterside two years ago when I started in third grade. Before Waterside, I attended a public school in Stamford. The biggest difference between my two schools is that even though Waterside is hard, learning here is always fun. The teachers are very enthusiastic and make me want to learn more, to try harder, to be my very best.

Even though I started at Waterside in third grade and everyone already knew each other, I met many new friends right away, including my best friend. Everyone at Waterside cares so much and because of that I want to do well. I have changed a lot since I came to Waterside. Before Waterside I was always rushing to get my schoolwork done. I always wanted to move on to the next thing. At Waterside I am more focused, I am more patient and I am determined to do my best.

When I grow up, I would like to be a physicist. Science and math are my favorite subjects and I know that if I study and work hard, my dreams can come true. Next year I will leave Waterside and go on to St. Luke's School where I hope to continue excelling in all of my studies, especially science, and I look forward to playing football and basketball. I will always be a Waterside student because it has defined who I am. I am Shamond Moore and I am Waterside.



ANNUAL GIVING 2010-2011

WE WOULD LIKE TO THANK THE DONORS LISTED WHO MADE SIGNIFICANT CONTRIBUTIONS TO THE WATERSIDE ANNUAL FUND
DURING THE FISCAL YEARS 2010-2011 AND 2011-2012. WITHOUT THEIR SUPPORT, THE SCHOOL'S GREAT SUCCESS WOULD NOT HAVE BEEN POSSIBLE.

2010-2011 DONORS TO WATERSIDE SCHOOL ANNUAL FUND

FOUNDER (\$20,000+)

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ARTHA FOUNDATION
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Full Scholarship (\$5,000+)

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MR. AND MRS. NEIL AUGUSTINE
MR. AND MRS. DAVID S. BAILEY
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CONCERT IN MEMORY OF LAURA WOODBERRY JESSIMAN – OCTOBER 28, 2010

On October 28, 2010, the Philharmonic of the Americas performed in honor of the memory of Laura Jessiman and in support of the School. Though the evening highlighted the talents of the POA, the mission of the School and the generosity of host school Greenwich Academy, the evening in its simple beauty and humility celebrated the great goodness of one woman, the eternal love of her family and the very spirit that inspires us all to give and to share. The School will forever be indebted to Laura for her time, her example and her belief in its children and to her family for their commemorating in such a fitting way the passion and kindness of a most special soul.

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A portrait of Jamel Keels, a Black man with short dreadlocks, wearing a dark suit, light blue shirt, and patterned tie. He is smiling and looking towards the camera. The background is a blurred indoor setting.

I am WATERSIDE

JAMEL KEELS

I am Jamel Keels and coming to Waterside School from New Canaan Country School in 2004 was a decision that has shaped and defined more than simply my working life. After meeting with Jody Visage and Duncan Edwards, and meeting the children, I knew I wanted to be part of this one-of-a-kind school. The idea of educating students and providing them with opportunities that often elude many spoke to me from the very beginning.

In our every effort, we honor our students by holding for them the highest standards, believing in them and instilling in them a sense of worth and confidence. As we teach them about honesty and integrity, they learn that the truth matters and that there are no shortcuts to success; as we teach gratitude and humility, they learn about the sacrifices made by their parents and their teachers; as we respect them, they learn to have the greatest respect for themselves and their God-given talents; and as we invest fully and completely in them, every child comes to understand he is both worthy and deserving of such attention. Waterside is school as it should be for every child – one that provides its students with opportunities to do more in life.

I am very proud of all we have accomplished and, honestly, am proudest of all that I know we are destined to accomplish. My colleagues inspire me. I feel blessed to be a part of this special school. This work may not be for everyone but it most certainly is for me. I am Jamel Keels and I am Waterside.



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WATERSIDE'S CLASS OF 2012

GOLF FOR WATERSIDE - JUNE 15, 2011

On June 15 2011, the School hosted *Golf for Waterside* in support of its scholarship efforts. With Rick Kleeman as architect of the event, Bart McDade as host and Winged Foot Golf Club as setting, the School was able to raise \$768,421 in the inaugural event. The School is deeply indebted to those mentioned, those who participated and, most important, to all those in support.

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I am WATERSIDE

ANDRES SOTO

I am Andres Soto and I am an alumnus of Waterside School. Some ten years ago, I was one of the original twenty seven students and, now, sometimes hard to believe, I am a senior at Rye Country Day School. Though the Waterside of today looks far different than the Waterside I attended, in the ways that are most important it is much the same. As I listen to my little sister – she’s a 3rd grader at Waterside – make her daily commitment to “work hard, be kind and respect learning”, I am reminded of the lessons I learned and the teachers that taught those lessons and believed in me.

For me, Waterside was a great experience and, not exaggerating, it helped to change the course of my life. From Waterside, I went to New Canaan Country School and, then, on to Rye Country Day. At RCDS, I am currently taking four AP courses, am studying Chinese, am captain of the Varsity soccer team, am co-president of the Math Team and, like a good number of my peers, am deeply committed to service to the community. Right now, I am in the process of applying to Dartmouth, Cornell, MIT, Amherst and a few other great schools in the hope that yet one more dream might come true. I am very busy but I have been blessed and my family is very proud.

Rye Country Day has been a great opportunity for me and one that I have tried to take full advantage of; I loved New Canaan Country School and my years there; but Waterside will always be my school and, in some ways, my home. I am Andres Soto and I am Waterside.

PLACEMENT



Understanding the life-changing opportunity that an education of the highest quality can provide and appreciating the generosity and sincerity of the traditional independent schools' efforts to build a genuine and enriching diversity within their school communities, the School seeks to open new doors of opportunity and possibility as its students earn admission and scholarships to some of the area's and the country's finest independent schools. The School's success, outlined below in broad strokes and, for the Class of 2012, in detail, is testament to the efforts, commitment and investment of myriad parties and to the very worth and promise of the children of Waterside.

- ◆ 100% of the Class of 2010 earned admission and scholarships to leading independent and parochial schools
- ◆ 94% of the Class of 2011 earned admission and scholarships to leading independent and parochial schools
- ◆ 100% of the Class of 2012 earned admission and scholarships to leading independent and parochial schools

WATERSIDE SCHOOL'S CLASS OF 2012

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 Olivia Davis Connecticut Friends School
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 Alexis Garcia King
 Sarah Gordon The Rectory School
 Pamela Jaramillo St. Luke's School
 Jewel Leal New Canaan Country School

Shamond Moore St. Luke's School
 Juan de Jesus Rosario St. Luke's School
 Elijah Saez Greenwich Country Day School
 Sophia Schmitke School of the Holy Child
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WAYS TO GIVE

Since Waterside families pay only as they can afford, tuition revenue accounts for only 6% of the School's operating revenue. All other funding comes from generous individuals, foundations and corporations. If you are interested in supporting the students at Waterside and the mission of the School, there are a number of ways to give.

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Please make your check payable to Waterside School and use the enclosed donation envelope or send directly to Waterside School, 770 Pacific Street, Stamford, CT 06902. You may also make your gift online at www.watersideschool.org

SECURITIES

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Many companies will match contributions made by an employee (and those of a spouse). Please inquire whether your employer has such a program and, if so, obtain the proper forms and forward to the School. The donor receives credit for both the original gift and the amount of the match. For more information, please contact the Development Office.

PLANNED GIFTS

Planned gifts can provide significant gift and estate tax savings, increase the donor's annual income and increase the possibilities for the effective distribution of assets. For more information on Planned Giving, please contact the Development Office.

WE ARE GRATEFUL FOR THE PHOTOGRAPHIC TALENT OF JAMES FLEMING, STEPHANIE HAIG, TODD SHAPER AND JEMEL TOPPIN.

EVERY EFFORT HAS BEEN MADE TO ENSURE THAT ALL NAMES ARE LISTED CORRECTLY. IF YOUR NAME HAS BEEN OMITTED, MISPELLED OR LISTED INCORRECTLY, PLEASE ACCEPT OUR SINCERE APOLOGIES AND BRING THE ERROR TO THE ATTENTION OF THE DEVELOPMENT OFFICE.

WATERSIDE SCHOOL BLESSING

We gather to share our meal and to express our appreciation for our good fortune.

We are thankful for the company of one another.

We are thankful for the love of our family and friends.

We are thankful for this meal we share together.

And, above all else, we are thankful for the opportunity of Waterside School.

We will honor the dream of this School with always our fullest and finest efforts.

THANK YOU

WATERSIDE SCHOOL



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