

Waterside, Always



WATERSIDE SCHOOL

ANNUAL REPORT
2020 to 2022



MISSION

Waterside School is a co-educational PK-5th Grade independent school serving *children* and *families* regardless of limitations in income or circumstance. The School attracts and inspires students of academic *promise* and families deeply *invested* in their children's *success*.

The School works to instill in its students a belief in their own worth, to *cultivate* in each a commitment to academic *excellence*, and to ensure the fullest development of every child's character. Through a rigorous program of study and experience, the School *empowers* its students with the knowledge, skills and *virtues* required to enable them to excel as students, to gain access to superior academic opportunities, and to go forward to become the *leaders* of tomorrow.



CONTENTS

<i>From the Founder</i>	4
<i>From the Head of School</i>	5
<i>From the Board Chair</i>	6
Board <i>of</i> Directors	7
Faculty <i>and</i> Staff	8
School <i>Placement</i>	10
Academic Measures <i>of</i> Achievement	12
Financial <i>Overview</i>	14
Waterside, <i>Always</i>	18
Run <i>for</i> Waterside	20
Giving	22
Ways to <i>Give</i>	34



From the Founder

We began the 2022/23 school year with a sense of hope and renewal. The last two years have been so difficult for all of Waterside as Covid restrictions disrupted traditional in-class learning. The consequences were seen in lower test scores across the nation. In addition, the transition from the leadership of Duncan Edwards, an educational entrepreneur with the vision and skills necessary to build our exceptional school, and Jody Visage, the guiding spirit of Waterside has been challenging. Finally, national events demanded that every institution self-examine its precepts, philosophy, and practices to unearth and eliminate all forms of racism. The mix of these three factors has tested Waterside, the institution, and its faculty, administration, students, and families as never before. Fortunately, in facing these challenges, Waterside is supported by a strong and committed faculty and board backed by loyal and generous donors, helping to ensure that Waterside will persevere. The esprit, cohesiveness, and dedication to the central idea of Waterside – a commitment to educational excellence and the creation of tomorrow’s leaders – have bound us together to face challenges.

From its beginning, Waterside has been blessed with extraordinary leadership. Jody always set a tone of warmth, devotion, and a fierce belief in the enormous possibilities of each student.



KONRAD KRUGER
Founder

This belief permeated the school, providing children with the external support and internal strength to become all that they could be. Duncan took a crazy dream and through relentless work, passion, and determination, turned it into a unique example of the fact that circumstances need not determine outcomes, rather, talent, hard work and character do. Setting impossible standards, recruiting outstanding faculty, or singlehandedly creating the financial and physical underpinnings of this great school, Duncan succeeded beyond measure. Obviously, it would be near impossible to replace them. Yet with Jamel Keels, an incredible board chair, great board members, and Jody’s willingness to reinvolve herself, Waterside is making the necessary transition to the next iteration of leadership, a transition impossible without sustained support from our faithful donors.

Waterside has always been about attaining a strong academic and moral foundation fueled by high expectations for each of our graduates. Considering the past two years, we questioned whether our standards and expectations, our mix of students, or our methodologies should change. Led by Jamel Keels and Jody Visage, we came clearly to the view that our standards and expectations cannot change. Our students are known for their academic excellence, their work ethic, and their character, and it is for these qualities that our graduates are accepted with their associated financial requirement at the superb private schools in our area. Nothing we can do should threaten this compact between Waterside and the area’s great schools.

Covid has been devastating for educational progress, setting all children back in their individual educational journeys. To remedy the setback, much work needs to be done by faculty, parents and especially, students to ensure that our current students graduate with the same skills, knowledge, and experience as Waterside’s impressive alumni. Our faculty is exploring ways in which they can adapt and become even more effective guides to our children as they catch up from Covid, all the while adhering to the need for rigorous academic preparation and commitment to hard work.

In all we are doing to make Waterside better, uppermost in the mind of each of us is the promise to our children and their parents that if they work hard, they will succeed, and the promise to our donors, that if they give, we will mold future leaders. After much introspection and discussion, we continue to “work hard, be kind and respect learning.”

Thank you to all who make Waterside possible.

From the Head of School

Now in our 22nd year of learning, it is befitting to begin by expressing my sincere thanks and appreciation for your continued support and belief in this school and in our children and families. Despite the numerous challenges of the past few years, we continue to have enormous pride in what we have accomplished. The Covid pandemic sent shock waves through our education system and stunted children’s academic, social, and emotional growth across the nation. Because of your generosity, during this time in particular, we were able to provide the necessary resources to allow all Waterside children to continue to thrive.

I first visited Waterside School almost two decades ago because I was inspired by Chip Kruger’s belief that “one thing our country owes to everyone is a great education.” I met with Jody Visage and Duncan Edwards in the spring of 2004; Chip’s vision - coupled with Duncan and Jody’s unwavering belief in the School’s potential to impact deserving children- made coming to Waterside a simple choice. As I was growing up, my family and I often felt that there were opportunities and information that we did not have access to due to our background and circumstances. Being able to draw on my own life experiences and serve as a role model for this community continues to be the honor of a lifetime.

Chip Kruger, Duncan Edwards, and Jody Visage are the epitome of bold and courageous leaders. Their daily actions during those formative years are constant reminders of the stubbornness and relentless pursuit of excellence required to ensure that we remain a school of the highest standard and that our guiding principles live on forever. Now that the School has launched into its third decade and we write the next chapter of Waterside’s story, success is contingent upon guaranteeing that the junior kindergarten through 5th-grade program remains exceptional.



JAMEL KEELS
Head of School

In addition, as our alumni base grows in multiples each year, we must provide superb programming that nurtures the progress of each graduate through middle school, high school, college, and into the workforce. More than ever, we see that our nation’s education system is failing African-American and Latinx students and Connecticut has shown persistent inequality in its outcomes for these students in particular. In contrast, by maintaining the highest quality of educational programming, Waterside represents a compelling example of what all students and their families can achieve when provided with the opportunity.

I remain fiercely proud of all we have accomplished and are destined to accomplish. Our work here is never finished, and new challenges will always arise, but at this moment- and as it will be in every other- I feel blessed by the opportunity and honored by the responsibility. I thank you for your unwavering support of our School and look forward to all we will achieve together.

From the Board Chair

- The story of Waterside School’s first 20 years is a tale of the relentless pursuit of excellence in education and equity of opportunity.
- While we often talk about the “magic” of Waterside, I’d like to focus on the cold, hard facts behind the magic, which demonstrate how our scholars thrive both on our campus and in their subsequent education and careers.
- Our students represent 37 different countries, and 96% identify as people of color.
 - More than two-thirds of Waterside students and alums are “First Gen”– the first in their family to attend college.
 - Since 2013, 100% of Waterside students have graduated from high school and 96% enrolled in college.
 - In 2022, 100% of our 4th and 5th grade students were performing at or above grade level in math, and 91% were reading at or above grade level.
 - 100% of Waterside families receive significant financial aid; our average financial aid package covers 93% of a student’s tuition.
 - More than \$700,000 in scholarships were awarded to Waterside’s graduating class of ‘22.
 - In 2022, Waterside placed 31 alums in paid summer internships, three resulting in full-time positions. In 2023, we have secured 49 summer internships.
 - 86% of the School’s faculty and staff hold advanced degrees.



LISA G. STUART
Board Chair

I am deeply grateful for your generosity – you make Waterside’s success possible. I invite you to come visit Waterside, so you can meet our scholars, witness our brilliant teachers at work, and feel the “magic.”

Lisa G Stuart



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School Placement

100%

of the Class of 2018 earned admission and scholarships to leading independent schools

100%

of the Class of 2019 earned admission and scholarships to leading independent schools

100%

of the Class of 2020 earned admission and scholarships to leading independent schools



Class of 2021, 100% placed

Madison Allen	King School
Maya Angelov	Greenwich Country Day School
Henry Axelsson	Rye Country Day School
Justin Bermudez	The Masters School
Grace Chinchilla	Rippowam Cisca School
Jaden Coridon	Greens Farms Academy
Devon Drackett	Eagle Hill School
Myles Gadson	King School
Matthia Giddiens	Eagle Hill School
Sai'Ann Gill	Sacred Heart Greenwich
Cole Haft-Abromovitch	Rye Country Day School
Zeylah McDowell	Unquowa School
Calvin Olson	Greenwich Country Day School
Naomi Parker	St. Luke's School
Mikaela Pazmino	Sacred Heart Greenwich
Antonella Polo de la Piedra	Greenwich Academy
Valentino Rodriguez	New Canaan Country School
Romell Sarsoza	St. Luke's School
Miles Shepard	Greenwich Country Day School
Theodore Simon	Brunswick School

Class of 2022, 100% placed

Karl Axelsson	New Canaan Country School
Gianna Builes	Greenwich Academy
Mia Cartagena	Sacred Heart Greenwich
Isabella Casiano	Eagle Hill School
Gabriel Chinchilla	Greenwich Country Day School
Shelby Davis	King School
Miloh Diaz	New Canaan Country School
Markkus Giddiens	Greens Farms Academy
Arianna Gill	Sacred Heart Greenwich
Sarah Jaramillo	St. Luke's School
Caiden Lampkin	First Baptist Academy (Naples, FL)
Jake McQuillan	Greenwich Country Day School
Breanna Newsome	Eagle Hill School
Julian Osorio-Romero	St. Luke's School
Valerie Reyes	St. Luke's School
Belen Sicco	Greenwich Academy
Yorman Veliz	Brunswick School

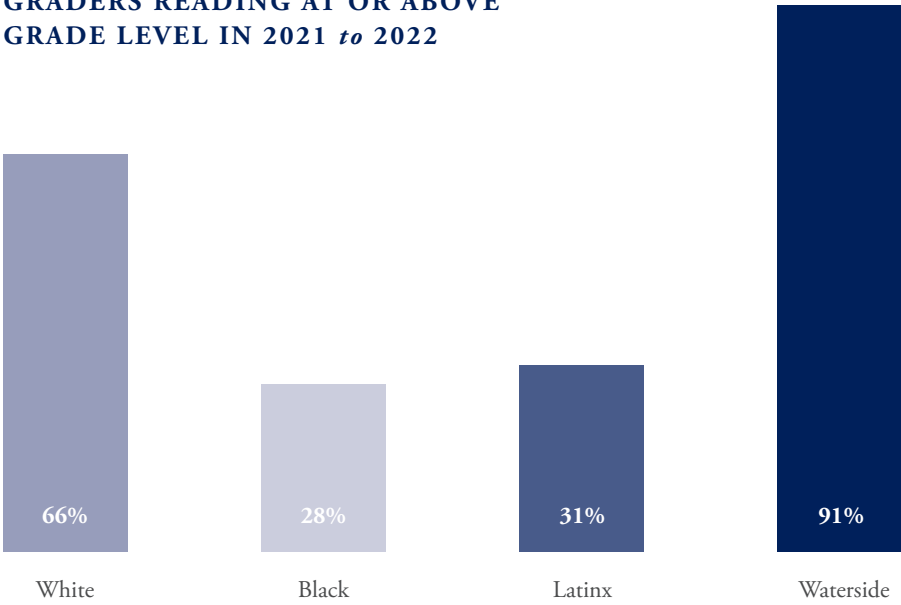
Academic Measures *of* Achievement

The 2021 to 2022 academic year was one of great uncertainty as the School began to emerge from the Covid pandemic with talks of “Covid learning loss” and “Covid slide” circulating throughout the educational world. Despite the unprecedented challenges, Waterside students again demonstrated high academic performance

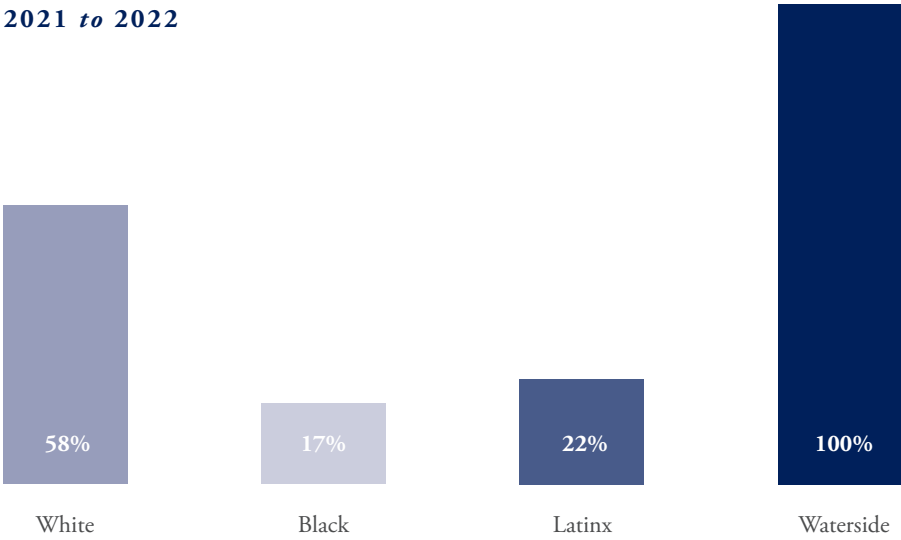
across all disciplines, an accomplishment that is best represented when viewed in direct comparison with student performance in Connecticut’s public schools. As shown in the following graphs, Waterside students in Fourth and Fifth Grades measurably out performed their counterparts of similar racial backgrounds.



PERCENTAGE OF WATERSIDE 4TH *to* 5TH GRADERS READING AT OR ABOVE GRADE LEVEL COMPARED TO CONNECTICUT 4TH *to* 5TH GRADERS READING AT OR ABOVE GRADE LEVEL IN 2021 *to* 2022



PERCENTAGE OF WATERSIDE 4TH *to* 5TH GRADERS PERFORMING AT OR ABOVE GRADE LEVEL IN MATH COMPARED TO CONNECTICUT 4TH *to* 5TH GRADERS PERFORMING AT OR ABOVE GRADE LEVEL IN MATH IN 2021 *to* 2022



Financial

Overview

STATEMENT OF REVENUES AND EXPENSES, UNRESTRICTED FUNDS FOR THE YEAR ENDED JUNE 30, 2022 (UNAUDITED)

Revenues

Contributions	\$4,061,043
Tuition	\$ 220,515
Interest, Endowment Income, Other	\$ 67,587
Total Revenue	\$4,349,145

Instructional Expenses

Salaries/Benefits	\$2,912,254
Program Expense	\$ 143,112
Total Instructional	\$3,055,366

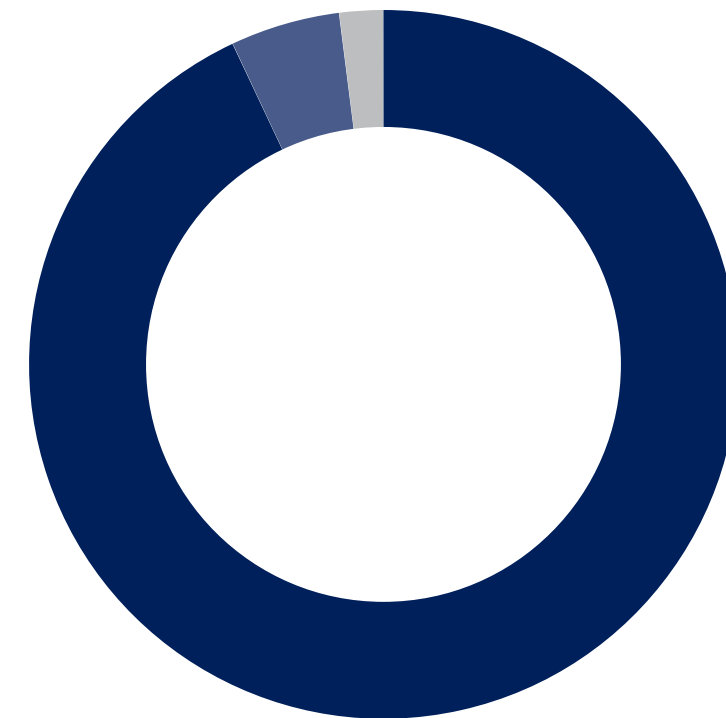
Administrative Expenses

Finance/Development	\$ 405,107
General Administration	\$ 293,351
Food Service	\$ 135,224
Maintenance	\$ 103,528
Total Administrative	\$ 937,210

Plant, General Operating Expenses \$ 279,973

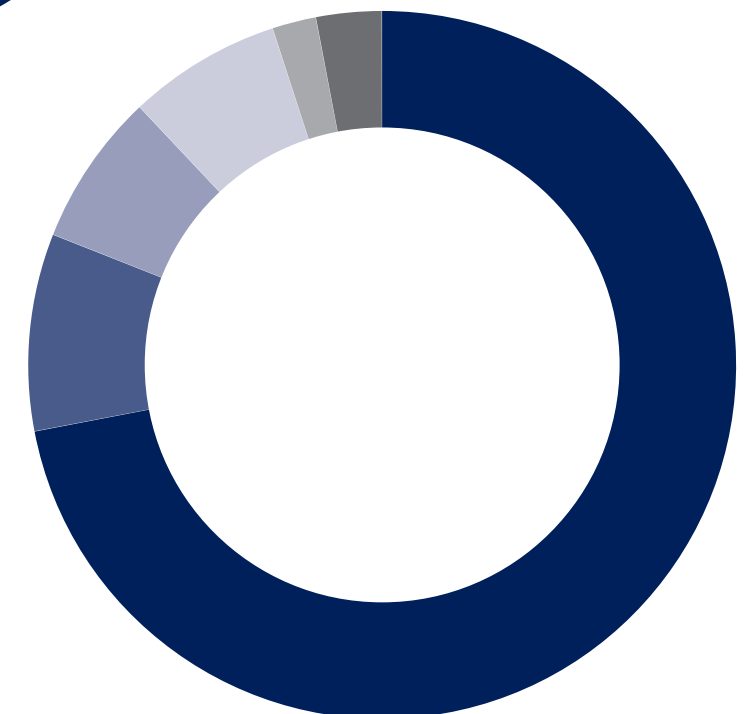
General Operating Expenses

Total Expenses	\$4,272,549
Total Revenues	\$4,349,145
Operational Surplus (Deficit)	\$ 76,596



Operating Expenditures 2021 to 2022

Instruction	71%
Finance / Advancement	10%
Plant	7%
General Administration	7%
Food Services	3%
Maintenance	2%



DIRECT FINANCIAL SUPPORT

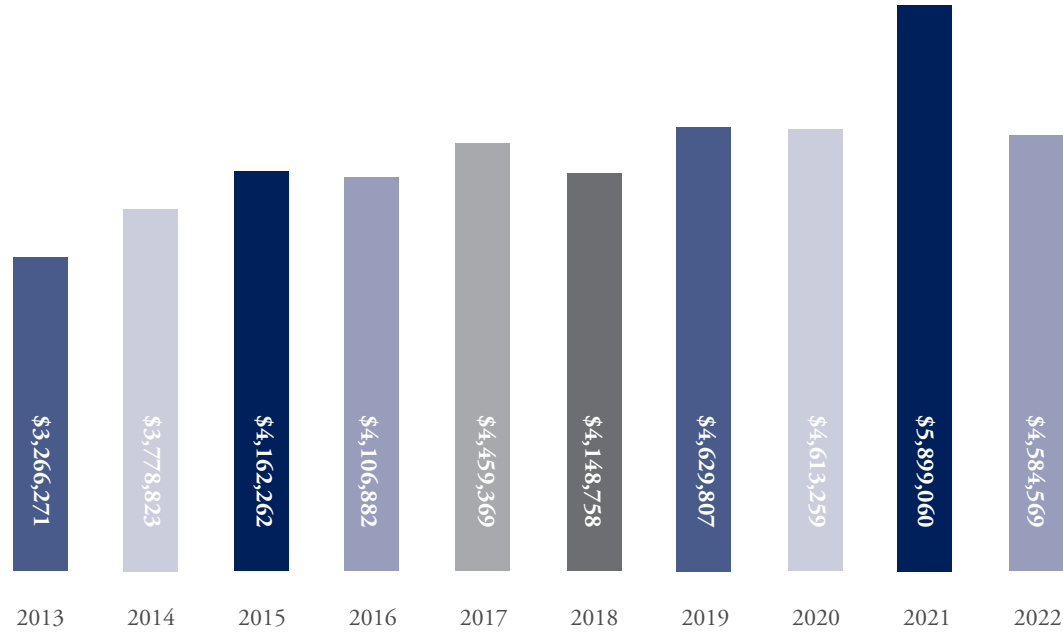
2020 to 2021

Annual Fund	
Gifts for Operating Support	\$3,275,419
Gifts Directed to Endowment / Reserves	\$2,623,641
Total Annual Fund	\$5,899,060
Endowment Contributions	\$1,660,000
Land Aquisition	\$1,900,000
Total Support	\$9,459,060

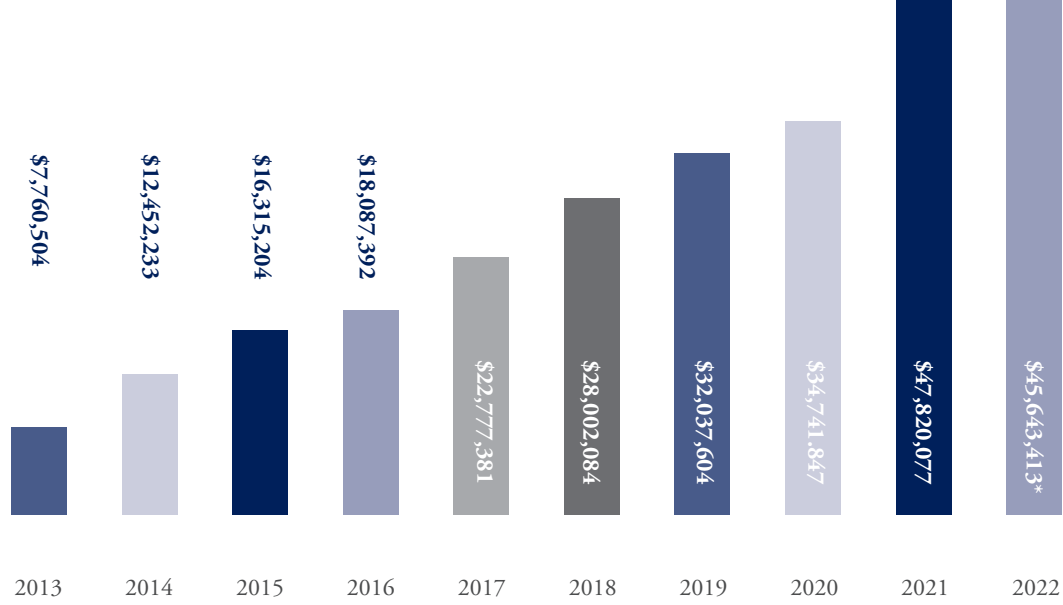
2021 to 2022

Annual Fund	
Gifts for Operating Support	\$4,061,043
Gifts Directed to Endowment / Reserves	\$ 523,526
Total Annual Fund	\$4,584,569
Endowment Contributions	\$1,136,219
Total Support	\$5,720,788

ANNUAL FUND HISTORY 2013 to 2022

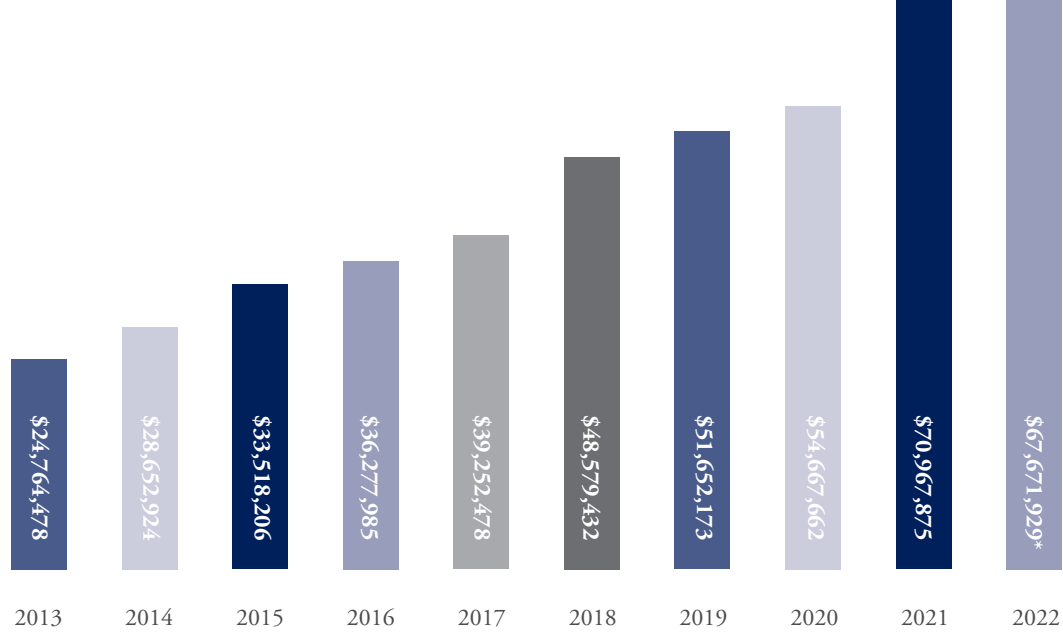


ENDOWMENT 2013 to 2022



*At fiscal close (June 30)

NET ASSETS 2013 to 2022



*Unaudited



College Success *Scholarship Program*

The College Success Scholarship Program was developed to enable students to attend the college of their choice by helping to bridge the gap between offered financial aid packages and families' reasonable ability to pay. The primary goal of the CSSP is to enable students to complete their degrees without having to incur an unmanageable burden of student debt.

The program intends to be competitive; all support is earned, not given. To be considered for scholarship support, Waterside alumni meet a series of criteria, including evidence of strong academic achievement, demonstrated commitment to school activities and service to the community, and a strong and ongoing relationship with the School.

In its first two years, the school proudly awarded over \$200,000 in scholarship money to 23 deserving alumni.



Waterside, Always



Alumni Careers *Initiative*

The Waterside Alumni Careers Initiative aims to ensure that Waterside graduates enter adulthood on a path to fulfilling and meaningful careers. Working with a dedicated group of volunteers and managing partners, the alumni team guides our graduates through a year-long curriculum focusing on resumé building, interviewing and networking skills, and mentorship with young professionals, all aimed toward earning a paid opportunity within their desired field. Beginning in the summer of 2020 with four student internships, the program has grown to 16 internships in 2021 and to thirty-one in 2022. From a fitness startup in Tampa to a senatorial campaign in Washington D.C., to the skyscrapers of the Financial District of New York City to a production studio in Stamford, Waterside alumni have truly made the most of their opportunities. And while the program is still in its early stages, we are beginning to see the potential impact on the lives and futures of our graduates, as four Waterside graduates have been offered full-time positions upon completing the program.





Run *for* Waterside

October 23, 2021 marked the tenth year of the School's favorite fall tradition, Run For Waterside. For the third year in a row, the race was held in honor of one of Waterside's beloved associate board members, Jeffrey Long. Jeff was the finest of young men – a devoted son, a loving husband, the truest of friends, and a force behind the creation of the event itself. After a smaller run last year due to Covid, this year's 5K served as a homecoming for alumni, families, and friends of Waterside School.

More than 1,000 people – many of whom learned of Waterside School through Jeff and his wife Kaylie's deep commitment to the cause – ran, walked or cheered, proving that even after a year apart, our community is stronger than ever. Over \$315,000 was raised to support the Jeffrey Hammond Long Scholarship Fund, ensuring that Jeff's example and spirit will be shared with the children of Waterside forever. It was a fitting tribute to the absolute finest of souls, and reminded us all of Jeff's lifelong motto:

“It's Cool to be Nice”



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Bronze

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Waterside School Junior Board

Giving



Thank *You*

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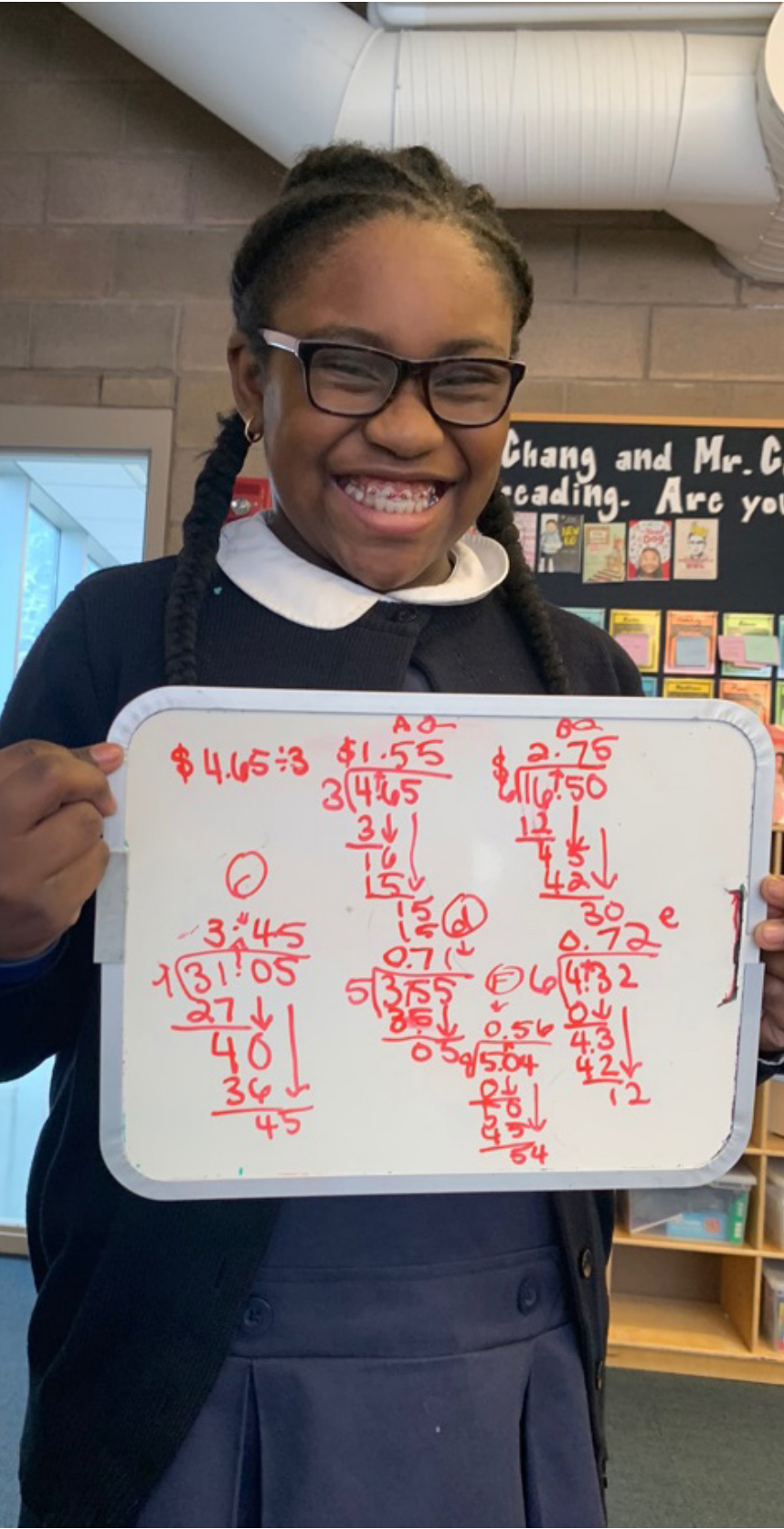
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Viking Global



Thank *You*



As Waterside families pay only as they can afford, tuition accounts for only 5% of the School's operating revenue. All other funding comes from generous individuals, foundations and corporations. If you are interested in supporting the students of Waterside and the mission of the School, there are a number of ways to give.

Ways to *Give*

GIFTS OF CASH

Please make your checks payable to Waterside School and use the enclosed donation envelope or send directly to Waterside School, 770 Pacific Street, Stamford, CT 06902. You may also make your gift online at watersideschool.org/waystogive.

SECURITIES

Gifts of appreciated securities may offer significant advantage to the donor and are simple to arrange. Credit is given and a tax deduction is allowable for the value of the mean of the high and low of the stock on the day of transfer of the securities. For more information on how to arrange a transfer, please contact the Development Office at 203-975-8910 ext. 301. Stock transfer information can and will be mailed, emailed or faxed directly to the donor.

MATCHING GIFTS

Many companies will match contributions made by an employee (and those of their spouse). Please inquire whether your employer has such a program and, if so, obtain the proper forms and forward to the School. The donor receives credit for both the original gift and the amount of the match. For more information, feel free to contact the Development Office.

PLANNED GIFTS AND BEQUESTS

Planned gifts and bequests can provide significant gift and estate tax savings, increase the donor's annual income and increase the possibilities for the effective distribution of assets. For more information on Planned Giving, please contact the Development Office.

We are grateful for the photographic talents of Jimmy Dolor, Terri-Ann Gordon, Eliza Kruger and Chichi Ubina.

Every effort has been made to ensure that all names are listed correctly. If your name has been omitted, misspelled or listed incorrectly, please accept our sincere apologies and bring the error to the attention of the development office.



BLESSING

We gather to share our meal and to express our *appreciation*.

We are *thankful* for the company of one another.

We are thankful for the love of our *family* and *friends*.

We are thankful for this meal we *share* together.

And, we are thankful for the *opportunity* of Waterside School.

We will honor the *dream* of our families and this school with always our fullest and finest *efforts*.





Waterside School
770 Pacific Street
Stamford, CT 06902

watersideschool.org